

The Modern Al Playbook for Industrial Leaders

There's no escaping the pressure to deliver working, trustworthy, Industrial Al into operations teams.

We've got you covered.



TTTE COGNIL

Even in the new gen Al era, existing challenges persist

Industry remains at a tremendous inflection point with the quickly evolving state of data & Al for improving operational productivity.

But many digital teams are still struggling to put it all together and show results due to complex internal and external factors:

- Name Board and Executive Pressure
- O Cultural Change Management
- ODIY vs SaaS Architecture Strategy
- Shifting Roadmap Priorities
- Nature Trustworthy Data & Al Infrastructure
- Confusing Landscape of Solutions
- O Positive Vendor Experience



The complex gen Al software landscape isn't helping

Many digital leaders have evaluated more software than they ever expected across their digital journey. In a sea of messaging and technology from new and legacy vendors, it can be difficult to gauge the right mix of qualities that fits your culture and positions you with the **best chance of success**.



The perfect mix of the following characteristics is rare:



Deep industrial domain expertise, built for industrial requirements



Successful case studies showing scaled data & gen Al projects



Software & processes that emphasize trust, and explainability



Approachable, creative, easy-to-work-with partner mentality

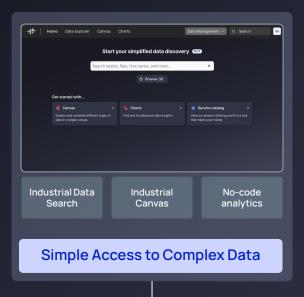


Extensive, highlyengaged partner and customer community

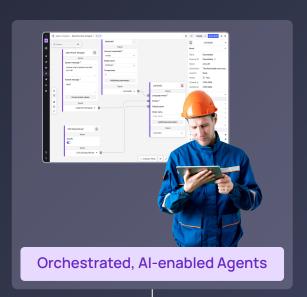


Al-powered operations depend on three key pillars

Despite these cultural and technical challenges, the roadmap for delivering Al-based digital transformation has never been clearer. Regardless of your current digital maturity and goals, each pillar delivers complementary wins to your digital transformation program.







First Value: Simple access to complex industrial data

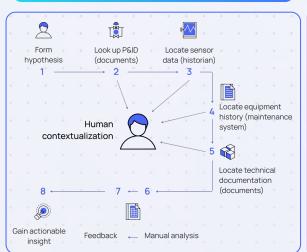
Smarter, more effective operations start when front-line workers have instant, reliable access to key data for decision-making

Key Success Factors:

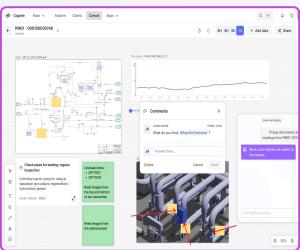
- Can integrate and contextualize all types of time series, engineering ERP, visual data, & more
- Intuitive operator tools and experience for data discovery and exploration
- Openness, trust, explainability, governance, security

...to THIS

Manual, cumbersome industrial data workflow



Single workspace for data & analytics powered by Al



Explore

One workspace for any type of data. Copilot powered search.

Collaborate

Annotate, tag users, share insights with seamless integration into no-code analytics.

Create

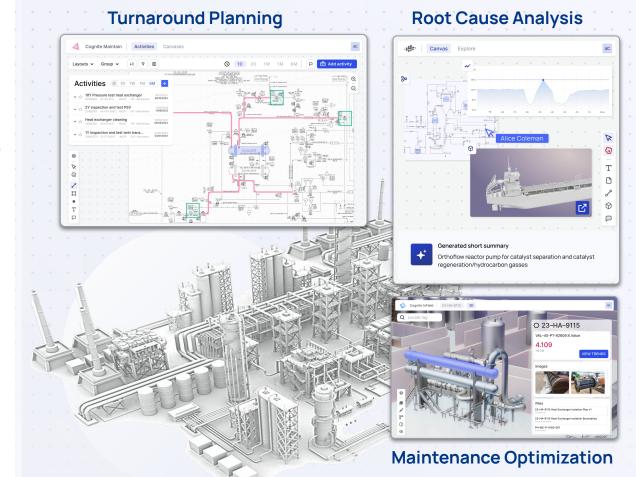
Summarize documents and write complex queries using natural language.

Repeat & Scale: Site and fleet-wide use cases

Digital Transformation "gets real" when it improves an operational workflow. But a successful PoC does not guarantee scaled adoption.

Key Success Factors:

- Domain-specific tools and templates for use cases like RCA, TAR, Maintenance Planning
- Automation to onboard and model data for new assets & sites, despite nuance and data variance
- Ability to dashboard and compare the performance of use cases across operations



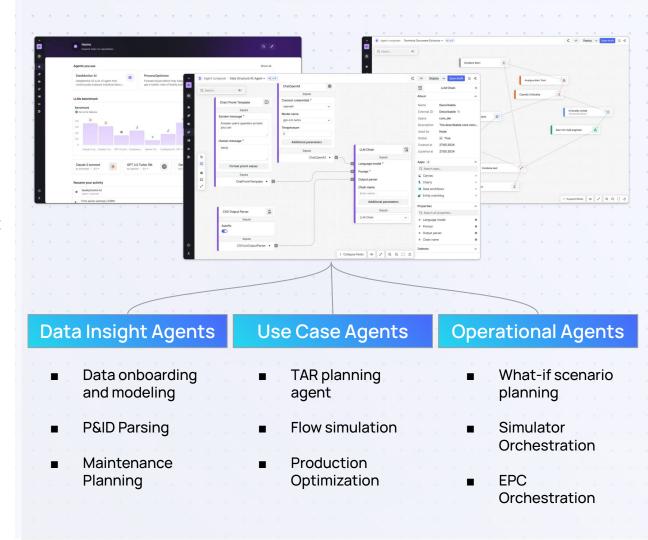
THE COGNITE

Deliver Autonomy: Orchestrated industrial Al agents

Whether you call it an agent or co-pilot, Gen Al increases productivity when given the right conditions, delivering up to 25% increase to EBIT.

Key Success Factors:

- Flexibility to deploy off-the-shelf agents or build-your-own with low-code workbench
- Ability to use your own curated, contextualized data sets to train agents in trusted & secure manner
- Regular LLM benchmarking and analysis to maximize performance for key use cases



These pillars are already unlocking over \$1B in customer value across Cognite customer groups

Top three value drivers

₽

\$432m

Operations productivity

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\$370 m

Asset reliability

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\$50 m

Process optimization

Industries value breakdown

45%
Energy



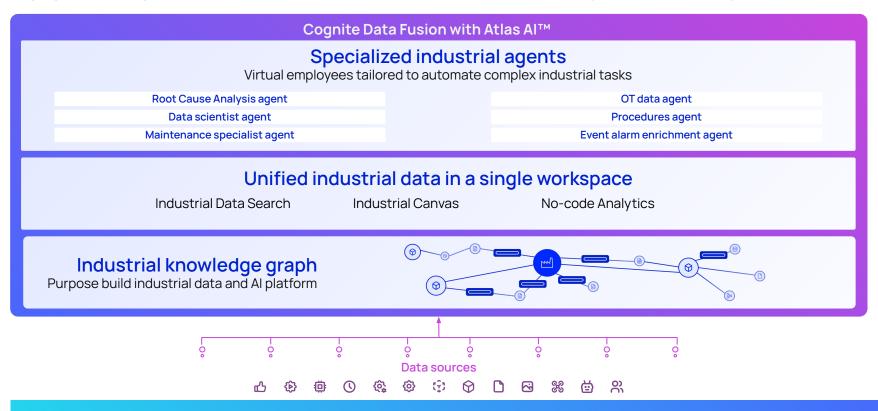
26%
Manufacturing



21%
Power and utilities

Getting to value requires industry-specific capabilities

Equip future-proof data infrastructure & Al tools built for operational requirements



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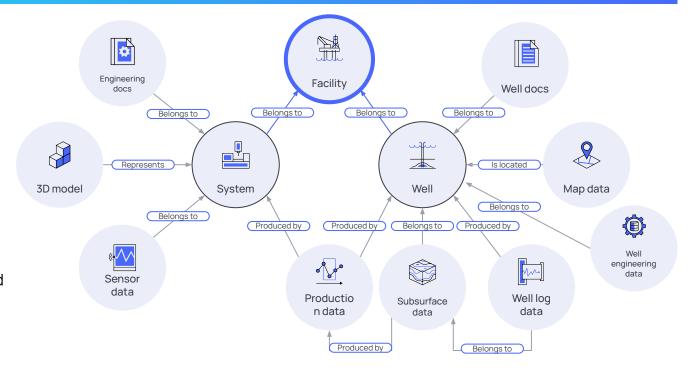
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Contextualized data at the core enables rapid scaling

Build, expand, maintain your industrial knowledge graph with less effort

Industrial data is inherently messy and requires a lot of effort to maintain with the high quality standards that operations teams depend on.

Today's industrial knowledge graphs use Al and other methods to populate, connect, update data in a self-sustaining manner that dramatically reduces impact on SMEs and enables affordable scaling.



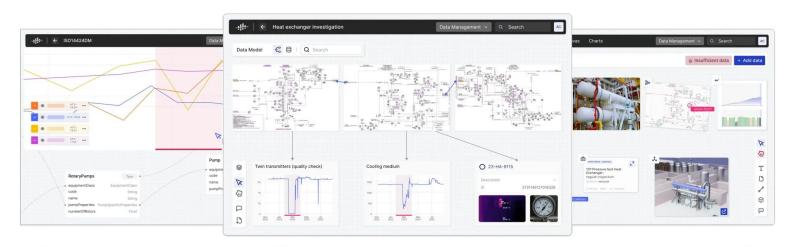
Digital progress accelerates with a portfolio of Al tools

Leverage the right industrial Al method for the appropriate family of use cases

	Machine learning	Hybrid Al	Generative AI
Operational Use Cases	Risk & Outage PredictionMonitoring and Decision Support		Analysis & SummaryChatbot/Agent
Data Exploration	ClassificationSegmentation	■ Simulators	Document SearchData Visualization
Data Integration	Entity MatchingRules Creation	Synthetic DataGeneration	Document ParsingData Model Population

COGNITE

A proven, prescriptive starting point that unlocks your data and select use cases to generate value in 90 days while setting up the infrastructure required for autonomous industrial Al agents





Purpose-built for industrial data and users



Provides unified access to all IT, OT, and engineering data



Native connectivity to 80+ industrial data sources



Interactive user experience for all data



Ability to scale value rapidly across assets, use cases, and sites



Utilize generative Al for the search and summarization of information



Cross-organization collaboration and information sharing



Packaged services that scale with your data sources Ready to enable simple access to complex industrial data and autonomous operations?

Visit **cognite.com** or email us at **contact@cognite.com** to learn more about our offering and get a personalized demo.

Contact Us



23-HA-9115 Heat Exchanger

10Y Pressure test Heat Exchange

Industrial Software for Global Industry

Simple Access to Complex Industrial Data

Cognite is the fastest growing industrial SaaS company in the world

Key Partners:



Global Partnership in the Energy Industry



Global Partnership for Manufacturing



Global Alliance & Center of Excellence



Global ISV, PRACR, Marketplace



Google Cloud Partner; Technology Partner of the Year: Manufacturing



Long-term digitalization partner with 7.4% stake in Cognite



\$150M Series B (at \$1.6B) Redefining Modern industrial Data Management



\$75M Series A (at \$500M) To Accelerate Leadership in Industrial DataOps



Our Customers:



Learn more about the key pillars of this industrial Al journey:

Simple Access to Complex Data

Blog:

How to "Google" your industrial data?

Blog:

3 Ways to Improve RCA with an Industrial Canvas

Webinar:

How to go from data search to scaled use cases

Operational Use Cases at Scale

Blog:

What is contextualization and why does it matter?

Webinar:

Data Contextualization Master Class Case Study:

How Celanese powers their digitized plants

Orchestrated, Al-enabled Agents

Blog:

Demystifying Industrial Al Agents Blog:

How Knowledge graphs enable data & Al

Page:

How to build and deploy Al Agents